



TELLENNIUM
Integrated Telecom Management™

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FOR IMMEDIATE RELEASE

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TOP HEALTH EXECUTIVES ADOPT TELLENNIUM'S TELECOM EXPENSE MANAGEMENT FOR DRAMATIC COST SAVINGS

Visit Healthcare Financial Management Association ANI 2013 at Booth #1301

Orlando, FL-HFMA-ANI 2013 (June 17, 2013)- Tellenium, a global industry leader in telecom expense management, mobility management and telecom enterprise consulting, is showing healthcare executives the way to tap hidden savings while adopting best practices and optimizing investments.

According to Steve Stoess, Senior Director of Telecommunications for a \$6 Billion healthcare organization with over 2,000 locations, he states "Tellenium is able to dedicate significant resources that are absolutely critical for success. And anytime I can show our leadership that we can save money, it's a win for us and our bottom line." Tellenium gives them visibility and control of their 15,000+ telecom circuits and services while reducing those expenses by 22%, a \$2M+ savings.

"My greatest satisfaction came when I handed off mountains of telecom invoices to Tellenium allowing them to integrate those bills into their TIMS software" says Preferred Health Partners, Chief Information Officer, Joel Taylor. "It immediately eliminated a huge headache that had been plaguing our IT & AP department for years". PHP is realizing a 30% savings in their telecom expenses and Tellenium performs the AP allocations for hundreds of telecom services.

According to a 2012 report from The Insight Research Corp., the U.S. healthcare system overall will spend more than \$69 billion on telecommunications services over the next six years. The report projected a growth of 9.7 percent a year as health care systems expand. (Ref: http://www.insight-corp.com/pr/6_14_12.asp)

Telecom expenses vary widely, of course, depending upon the size of the organization; from a few thousand dollars a month for small physician practices to hundreds of thousands and even millions of dollars for larger healthcare organizations. But large or small, they all face a bewildering array of telecom services, challenges, and charges with little oversight. By applying

Tellennium's expertise, proven processes, and TIMS system, their clients are gaining visibility, control, efficiency, and averaging a 28% reduction in telecom expense.

About Tellennium

Tellennium (www.tellennium.com), based in Louisville, Kentucky, began as a telecom consulting firm in 1999, utilizing objective expertise to help procure enterprise-wide telecommunications systems and services. In 2002, Tellennium introduced Tellennium's Integrated Management System (TIMS), a telecom expense management platform designed to proactively assist clients with the continuous management of their telecom services, processes, and expenses.

Tellennium has grown dramatically since inception at a double digit rate each year – organically and profitably; being recognized nationally and internationally by Gartner and INC. magazine as a telecom industry leader.

Tellennium's core philosophy is to apply the highest standards of honesty, objectivity, expertise, and sophisticated software tools to complex telecom issues, thereby providing clients with a unique set of solutions, efficiencies, and proven results.

Tellennium provides Telecom Expense Management, Wireless Mobile Management, and Telecom Enterprise Consulting to organizations around the globe in healthcare, technology, manufacturing, hospitality, and professional services. For more information, visit www.tellennium.com, email info@tellennium.com or call 800-939-9440.

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