ENTERPRISE DIAGNOSTIC · TELECOM EXPENSE MANAGEMENT

Telecom Expense Benchmarking Readiness Check

A structured self-assessment for evaluating telecom cost visibility and benchmarking readiness

TELLENNIUM
Enterprise Expense Management

This executive diagnostic helps organizations evaluate whether they have the visibility needed to benchmark telecom spending effectively. Review each question candidly and mark **Yes**, **Partial**, or **No** based on your current environment.

ASSESSMENT DIMENSIONS

#	Dimension	Assessment Question	Yes	Partial	No
1	**Telecom Inventory**	Do you maintain a centralized inventory of telecom services across carriers?			
2	**Carrier Pricing**	Do you regularly compare telecom contract pricing against market benchmarks?			
3	**Cost Allocation**	Can telecom spending be attributed by location, department, or cost center?			
4	**Service Utilization**	Do you evaluate whether telecom services are fully utilized?			
5	**Contract Visibility**	Are negotiated telecom rates documented and accessible for validation?			
6	**Invoice Accuracy**	Are telecom invoices validated against contract terms before payment?			
7	**Vendor Comparison**	Have you compared carrier pricing against peer organizations or industry benchmarks?			
8	**Performance Metrics**	Do you track telecom KPIs such as cost per user or cost per circuit?			
9	**Financial Reporting**	Is telecom spending integrated into broader IT financial reporting?			
10	**Governance Ownership**	Is there clear executive oversight of telecom cost management?			

SCORING GUIDANCE

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Tally your responses above and match the dominant pattern to the outcome below.

MOSTLY YES	Your organization likely has the visibility needed to benchmark telecom spending effectively. Prioritize sustaining governance practices and pursue continuous cost optimization.
MOSTLY PARTIAL	Some benchmarking visibility exists, but targeted improvements may be required. Identify the specific dimensions scoring Partial and develop a structured remediation plan.
MOSTLY NO	Telecom cost benchmarking visibility is likely limited and may require foundational improvements. Consider a phased approach to building inventory, contract, and governance capabilities before conducting formal benchmarking.

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